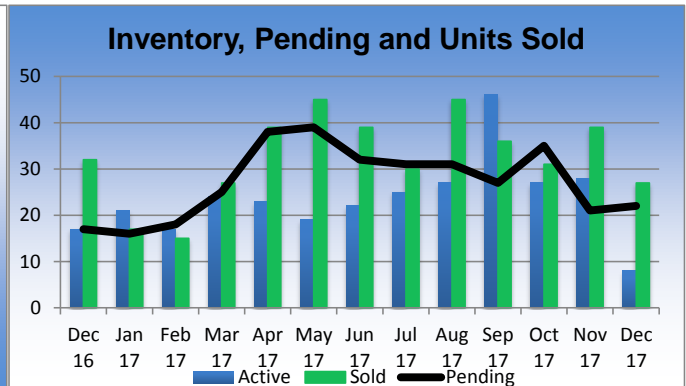
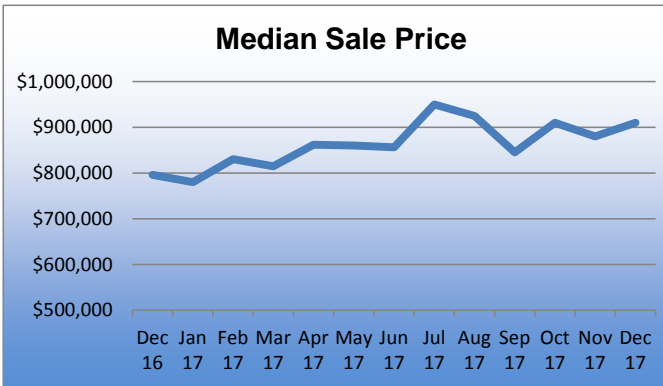


Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 27 single-family detached units were sold during December.
- Median Sales Price: \$910,000 during December.
- Days-on-Market (DOM) year-to-date is approximately 23 days.
- Average sales price was 102.88% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 16	17	17	32	0.6	\$802,278	\$796,000	\$812,981	26	\$441	\$449	101.33%
Jan 17	21	16	17	0.9	\$751,749	\$780,000	\$768,971	20	\$459	\$468	102.29%
Feb 17	17	18	15	0.9	\$811,115	\$830,000	\$829,733	45	\$430	\$441	102.30%
Mar 17	24	25	27	1.3	\$789,671	\$815,000	\$820,014	18	\$456	\$481	103.84%
Apr 17	23	38	39	0.9	\$870,943	\$862,000	\$891,769	15	\$480	\$491	102.39%
May 17	19	39	45	0.6	\$828,408	\$860,000	\$871,178	20	\$479	\$502	105.16%
Jun 17	22	32	39	0.7	\$880,102	\$856,000	\$915,948	16	\$472	\$492	104.07%
Jul 17	25	31	30	0.7	\$889,620	\$949,950	\$930,764	17	\$458	\$481	104.62%
Aug 17	27	31	45	0.8	\$914,607	\$925,000	\$954,899	24	\$474	\$493	104.41%
Sep 17	46	27	36	1.5	\$829,556	\$845,000	\$863,663	29	\$512	\$534	104.11%
Oct 17	27	35	31	0.9	\$916,355	\$910,000	\$956,252	21	\$488	\$510	104.35%
Nov 17	28	21	39	1.0	\$874,784	\$880,000	\$907,751	25	\$472	\$489	103.77%
Dec 17	8	22	27	0.3	\$938,954	\$910,000	\$965,959	23	\$485	\$503	102.88%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 17	27	-15.63%	\$938,954	17.04%	\$910,000	14.32%	\$965,959	18.82%	23	-12.00%	102.88%
Dec 16	32	-39.62%	\$802,278	3.35%	\$796,000	5.43%	\$812,981	4.64%	26	-25.20%	101.33%
Dec 15	53	103.85%	\$776,291	22.24%	\$755,000	25.31%	\$776,901	22.36%	35	1.80%	100.08%

Sales Activity & Price Trends

Price Range	2017 units sold	2016 units sold	2015 units sold	2014 units sold	2013 units sold
< 300k			2	2	16
\$300k-399k	1	1	3	10	23
\$400k-499k	4	8	20	39	91
\$500k-599k	15	28	50	92	153
\$600k-699k	23	75	128	137	76
\$700k-799k	76	139	105	86	67
\$800k-899k	119	101	82	41	29
\$900k-999k	79	64	42	8	12
\$1m-1.49m	94	45	38	17	3
\$1.5m-1.99m	1				
\$2m +					
Totals:	412	461	470	432	470

Presented by: