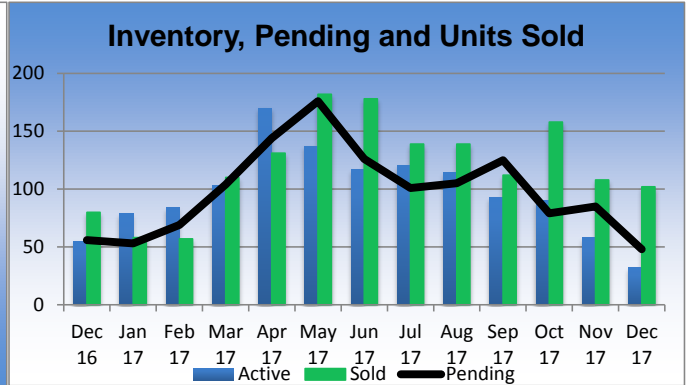
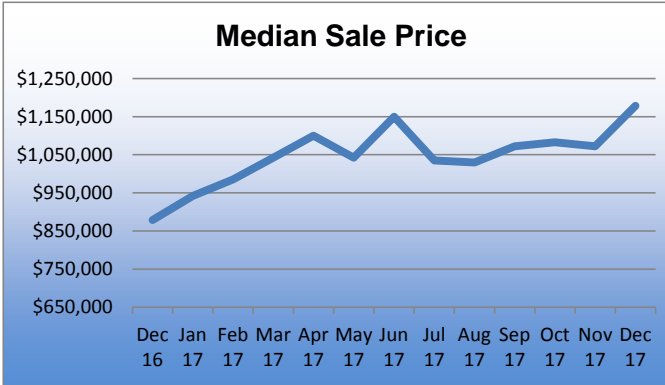


Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of December - approximately 0 month of inventory.
- Sales Activity: 102 single-family detached units were sold during December.
- Median Sales Price: \$1,178,444 during December.
- Days-on-Market (DOM) year-to-date is approximately 26 days.
- Average sales price was 106.7% of the average list price during December.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Dec 16	55	56	80	0.6	\$984,154	\$878,725	\$992,600	33	\$575	\$582	100.86%
Jan 17	79	53	58	1.1	\$1,045,002	\$942,444	\$1,055,464	31	\$577	\$588	101.00%
Feb 17	84	69	57	1.4	\$1,017,876	\$985,000	\$1,057,048	30	\$588	\$611	103.85%
Mar 17	103	104	110	1.5	\$1,088,031	\$1,042,500	\$1,121,951	22	\$615	\$638	103.12%
Apr 17	170	144	131	1.8	\$1,187,671	\$1,100,000	\$1,222,920	19	\$645	\$668	102.97%
May 17	137	176	182	1.1	\$1,140,448	\$1,042,400	\$1,169,566	24	\$636	\$660	102.55%
Jun 17	117	126	178	0.9	\$1,183,585	\$1,150,000	\$1,222,623	23	\$631	\$657	103.30%
Jul 17	120	101	139	0.9	\$1,148,109	\$1,035,000	\$1,187,960	25	\$645	\$671	103.47%
Aug 17	114	105	139	0.9	\$1,148,365	\$1,030,000	\$1,191,011	23	\$633	\$663	103.71%
Sep 17	93	125	112	0.8	\$1,082,084	\$1,072,000	\$1,121,640	22	\$650	\$675	103.66%
Oct 17	90	79	158	0.9	\$1,158,863	\$1,083,000	\$1,209,321	24	\$630	\$660	104.35%
Nov 17	58	85	108	0.6	\$1,119,045	\$1,072,500	\$1,176,284	23	\$650	\$694	105.11%
Dec 17	32	48	102	0.4	\$1,175,117	\$1,178,444	\$1,253,807	26	\$642	\$694	106.70%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Dec 17	102	27.50%	\$1,175,117	19.40%	\$1,178,444	34.11%	\$1,253,807	26.32%	26	-21.54%	106.70%
Dec 16	80	-50.62%	\$984,154	-0.37%	\$878,725	-2.36%	\$992,600	-0.67%	33	-7.77%	100.86%
Dec 15	162	33.88%	\$987,793	12.15%	\$900,000	18.11%	\$999,314	11.87%	36	10.41%	101.17%

Sales Activity & Price Trends

Price Range	2017 units sold	2016 units sold	2015 units sold	2014 units sold	2013 units sold
< 300k		1		2	3
\$300k-399k		2	1	4	29
\$400k-499k		2	7	34	140
\$500k-599k	1	12	55	177	290
\$600k-699k	25	108	230	304	377
\$700k-799k	109	243	283	377	337
\$800k-899k	219	310	324	327	209
\$900k-999k	289	319	277	181	96
\$1m-1.49m	696	608	477	345	288
\$1.5m-1.99m	174	173	177	128	75
\$2m +	76	39	50	40	44
Totals:	1589	1817	1881	1919	1888

Presented by: